

SBE NEWS ALERT

Exporting University – Enroll Anytime!



If you're interested in exporting your small business' goods or services – or are an exporter already – you probably know about the wealth of information we have here at SBA.gov and the resources available over at Export.gov. But another great source of knowledge is Export University, a series of courses designed for all stages of exporting.

What is Export University?

Export University was designed by the District Export Council, a volunteer non-profit organization associated with the U.S. Commercial Service of the U.S. Department of Commerce.

Its courses are designed to help U.S. companies start exporting and develop skills in expanding international sales, so whether you're just starting out or have been in the exporting arena for some time, Export University can be a resource for you.

How does it work?

There are three series of courses that can provide you with the tools you need to organize your export operations: Introductory, Intermediate and Advanced. Courses are adapted at the local level to make them as applicable as possible to the local industries and needs. Although particular features such as exact course syllabus and price may vary slightly by location, here's what you can expect according to the series' descriptions available online:

- **The 100 Introductory Series** is designed for all levels of personnel at companies that are primarily new to exporting. This is the series to start with if you're looking for skills to identify and communicate with buyers, banks, logistics intermediaries, and others in

developing the basis for an export transaction. Topics include export procedures and regulations; managing international sales orders; logistics; and more to help build your international business.

- **The 200 Intermediate Series** is suited for managers at exporting companies who are responsible for developing and fine-tuning operations to increase a firm's export volume. Topics may include how to promote products in target markets; free trade agreements; market research; identifying trade contacts; and more.
- **The 300 Advanced Series** is designed for executives responsible for developing and adjusting the strategic direction of an exporting firm. Topics may include how to adapt products to individual markets; protecting intellectual property; taxes and financing; and others.

Export University classes are either half-day (morning or afternoon) or full-day (8:30 a.m. - 4:00 p.m.) courses. For the most advanced topics, there may be two-day courses, but they don't last longer than two days.

Who are the teachers?

So who's imparting this exporting wisdom during your courses? Export University presenters are international trade practitioners who are associated with or recruited by members of the District Export Council, a group of private-sector individuals appointed by the Secretary of Commerce to provide mentoring on exporting. They present course material drawing from their extensive expertise in international trade.

How can I sign up?

To find Export University courses being offered in your state, select your state on the map featured in this link - <http://www.exportuniversity.com/book/map>

If there are no courses being offered close to you, contact your local U.S. Export Assistance Center or District Export Council and request a list of local upcoming courses.

You can also search the Export University website for nationwide webinars being offered in the future. Some Export University courses are taught via webinar and are open to all U.S. companies nationwide.

Source: U.S. SBA

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of

Small Business Exchange
weekly newspaper

BIDDING OPPORTUNITIES

Requesting DVBE Companies
For The Following Project:

Language Academy of Sacramento
Sacramento City Unified School District
New Construction & Rehab Project
Sacramento, CA
Bid Date: May 1, 2014 @ 3:00 P.M.

Carter-Kelly, Inc.

P.O. Box 1477 • Placerville, CA 95667
Phone: 530-621-0950 • Fax: 530-621-2344
Contact: Jim Carter

Carter-Kelly, Inc. is proud to be an EEO and requests quotations from Disabled Veterans, Small Business, Minority and Woman Owned Businesses.

DBE, MBE/WBE, SBE Subcontractor -
Material Suppliers Subcontractor/material
supplier certifications accepted from USEPA,
SBA, CUCP, Tribal, State & Local Govern-
ments, independent private organization
certifications. (Note: Entities can no longer
self-certify and contractors and subcontractors
must be certified at bid opening).

Water Pollution Control Facility
Aeration System Retrofit - CIP 12-02
Owner: City of Woodland
Location: City of Woodland, CA
NEW BID DATE: May 20, 2014 @ 2:00 PM

TRADES: Fiberglass Reinforced Plastic Hand-
rail and Guardrail, Hollow Metal Doors and
Frames, Chemical Tank Mixers, Peristaltic, Sub-
mersible, Sump Pumps, Sub. Horizontal Axial
Flow Pumps, Direct Drive Hi Speed Turbo Blower
Sys., Diffused Aeration System, Welded SS
Aboveground Storage Tanks, Mechanical (Pipe,
Valves and Fittings), Electrical, Aggregates, De-
molition, CLSM, AC Paving, Fences & Gates,
Paving, Concrete Accessories, Door Hardware,
Glazing, Painting, HVAC, Evaporative Coolers,
Concrete Reinforcing, CIP Concrete, Mortar
& Masonry Grout, Structural Steel, Structural
Aluminum, Steel Decking, Metal Fabrication,
Floor Access Doors, Overhead Coiling Doors,
Safety Equipment, Vertical Shaft Mixers, Gravity
Ventilators, Fiberglass Reinforced Plastic, Sheet
Waterproofing, Water Repellents, Roof & Deck
Insulation, Membrane Roofing, Flashing & Sheet
Metal, Roof Specialties & Access., Roof Hatches,
Joint Sealants, High-performance Coatings, Alu-
minum Covers

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763
Phone: (916) 351-0457 • Fax: (916) 351-1674
Contact: Karen Reichenberger

If a portion of the work is too large for you to
handle, contact us and we will try and break it
into smaller portions

Plans and specs are available for review at Syblon
Reid office and upon request will provide assis-
tance with drawings and specifications.

Subcontractors and suppliers must be licensed to
conduct business in the state of California. Must
be able to provide payment and performance bonds
provided by approved surety company. SRC will
pay bond premium up to 1.5% of subcontract
amount and will assist with insurance compliance.
SRC will work with subcontractors on joint check
agreements. Plans and specs are available for
viewing at our Folsom office and upon request will
provide assistance with plans and specifications or
help meet other requirements.

This is a Prevailing Wage Project

THIS PROJECT HAS A MANDATORY 15% SBE GOAL

PROJECT: West Aircraft Maintenance Area Project (WAMA)
LOCATION: Los Angeles Airport (LAX)
IFB NO.: 19561

BID DATE: May 6, 2014 - BID TIME: 2:00 P.M.
Please respond by 5:00 p.m., May 5, 2014

We are seeking quotes for the following, but not limited to, work items: Traffic Control, Temp Erosion Control, Asphalt Paving, Fencing/Guardrail, Airfield Lighting/Electrical, Blast Deflector, Concrete Bollards, Mill AC Pavement, Aggregates, Pavement Markings/Striping, Curb & Gutter, Chain Link Fencing, Metal Beam Guardrail, RCP (Class V) Storm Drain, Catch Basin, Manhole, Sewer Pipe, Underground/Water Lines, Oil/Water Separator, Sump Pump Station, HVAC, Signs, Trucking/Hauling, Security Guard, Barricades, Sweeping, Reinforcing Steel, Trench Drain, Dowels/Dowel Baskets.

Griffith/Coffman a Joint Venture

9685 Via Excelencia, Ste 200 • San Diego, CA 92126
Phone 858-536-3100 • Fax 858-586-0164
Email: estimating@coffmanspecialties.com

GCJV is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quota-
tions must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Pay-
ment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/
Credit. Waiver of Subrogation will be required. Plans are available through the City department's plan room,
or on the Los Angeles Business Assistance Virtual Network (LABAVN) website at <http://www.labavn.org/bid.cfm?19561>. We are an EOE & seriously intend to negotiate with qualified firms. Non-SBE Subs/Suppliers: Indi-
cate 2nd tier SBE participation offered on your quotation as it will be evaluated with your price.

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for
the following project:

**State Highway in Santa Clara County Near Gilroy at Various Locations from 0.2 Mile North of
Bella Vista Lane to 0.2 Mile East of Watsonville Road**
Caltrans Contract No. 04-2A2504
Federal Aid Project HSSTP-S152(080)E
Engineer Estimate: \$14,100,000 - 700 Working Days
Goal: DBE 11%
NEW BID DATE: April 29th, 2014 @ 2:00 PM

**Requesting Sub-quotes for (including but not limited to) Oils (Prime & Tack), Construction Area
Signs, Traffic Control, Cold Plane, Demolition of Concrete Barrier, Clear & Grub, Erosion Control, AC
Dike, Reinforcing Steel, Signs Roadside, Object Marker, MBGR, Concrete Barrier, Thermoplastic and
Painted Traffic Stripe & Marking, Temporary Signal Systems, Message Signs Modify, SWPPP Planning,
Trucker, Soil Nails, Shotcrete, Underground, Rumble Strip, Painting & Staining Concrete (Anti-Graffiti).**

Scope of Work: Roadway for realignment, and construct retaining walls.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific
item list.

Plans and Specs are available to view and copy at our office or the Caltrans website
www.dot.ca.gov/hq/esc/oe/. Contact John Pitsch 925-606-2400 john.pitsch@rgwconstruction.com
for questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcon-
tractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.
For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
An Equal Opportunity Employer

Sub Bids Requested From Qualified LBE Subcontractors & Suppliers for
**West Contra Costa Unified School District Pinole Valley High School Off-Site Parking
and Traffic Signal**

Location: Pinole, CA - Project No. 3621377-10
Bid Date: May 7, 2014 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: Lime Treatment;
Trucking; Striping; Electrical; Slurry Seal; Rebar; and Fencing.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance
is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Kevin Exberger • An Equal Opportunity Employer

BIDDING OPPORTUNITIES

DeSilva Gates-Flatiron West, a Joint Venture of DeSilva Gates Construction, L.P. and Flatiron West, Inc., is soliciting for DBEs for the following project:

CONSTRUCTION ON STATE HIGHWAY IN SAN MATEO COUNTY IN BURLINGAME FROM 0.3 MILE NORTH OF ANZA BOULEVARD TO 0.9 MILE SOUTH OF MILLBRAE AVENUE OVERCROSSING - ROUTE 101,

**Contract No. 04-235844
Federal Aid Project ACNHP-Q101(237)E**

Owner: STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: May 13, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their sub-contractor or material quotation for the following types of work including but not limited to:

**DESILVA GATES CONSTRUCTION -
Estimator: Victor Le - Phone No. 925-829-9220
Fax No: 925-803-4263:**

ADL BURIAL LOCATION REPORT, AERIALY DEPOSITED LEAD (TYPE Z-3), CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, EMULSION SUPPLIER, JOINT PLAIN CONCRETE PAVEMENT, LEAD COMPLIANCE PLAN, LEAD CONCRETE BASE, LIME STABILIZATION, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL, PREPAVING GRINDING, SLURRY SEAL, STRIPING, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, HOT MIX ASPHALT (OPEN GRADED) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

FLATIRON WEST -

**Estimator: Jeff Wells - Phone No. 707-742-6018
Fax No: 707-746-1603:**

CONSTRUCTION AREA SIGNS/ROADWAY SIGNS, BRIDGE DEMO, EROSION CONTROL, LANDSCAPING/IRRIGATION, CIDH, JOINT SEAL ASSEMBLY, PRESTRESSING, REBAR, OVERHEAD SIGNS, PAINTING/CONCRETE STAIN, FENCING, METAL RAILING, MBGR, BRIDGE CONCRETE BARRIER, ELECTRICAL, CELLULAR CONCRETE, FURNISH/ERECT PRECAST GIRDERS, DSM WALLS SOIL CEMENT, STRUCTURE BACKFILL PERMEABLE MATERIAL, READY MIX, CONCRETE PUMPING, CONCRETE PILING, 24" STEEL PIPE PILE, WELDED STEEL PIPE, MISC. METALS, SWPPP PLAN (ENVIRONMENTAL COMPLIANCE), SWPPP MATERIALS, GEOTEXTILE MATERIALS, BRIDGE BEARINGS, FORMLINER, STREET SWEEPING, NOISE MONITORING.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates-Flatiron West, a Joint Venture. DeSilva Gates-Flatiron West, a Joint Venture will pay bond premium up to 2%. Sub-contractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates-Flatiron West's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates-Flatiron West, a Joint Venture
11555 Dublin Boulevard
P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
An Equal Opportunity Employer

Turner

**CALIFORNIA AFFORDABLE HOUSING INITIATIVE OAKLAND, CA
REQUEST FOR PREQUALIFICATION OF BIDDERS ONLY
Request for Proposal and Proposals from MBE/WBE/DVBE**

TURNER CONSTRUCTION COMPANY IS ACCEPTING PREQUALIFICATIONS FOR SUBCONTRACTORS FOR A BUILDING RENOVATION FOR CALIFORNIA AFFORDABLE HOUSING INITIATIVE LOCATED IN OAKLAND, CA.

Project Description:

The project is a renovation of 25,000sf for a 2 story existing office building in Oakland, CA. Work includes construction of office space, mechanical/electrical equipment, new roof, exterior modifications and structural upgrades.

Project Schedule:

July 2014 to March 2015.

Prequalification:

All subcontractors MUST be pre-qualified to submit a Proposal. PREQUALIFICATION PACKAGES MUST BE COMPLETED AND SUBMITTED PRIOR TO May 15, 2014 at 10:00AM. ONLY PRE-QUALIFIED SUBCONTRACTOR'S PROPOSALS WILL BE ACCEPTED. The prequalification instructions can be found at: <https://turnernorcal.box.com/cahi>

A LINK WILL BE PROVIDED TO PREQUALIFIED SUBCONTRACTORS TO PROVIDE A LUMP SUM BID. DOCUMENTS WILL BE AVAILABLE LATE MAY 2014.

QUESTIONS DURING PREQUALIFICATION PROCESS:

Direct all questions to Turner Construction via fax, attention Purchasing Department at 415-705-7949 (FAX) or e-mail at: turnersfbids@tcco.com

Bid Packages Turner Construction is signatory to the Carpenters and Laborers Union.

- BP#01 - Demolition
- BP#02 - Landscaping/Irrigation
- BP#03A - Grading/Paving/Striping
- BP#04 - Concrete / Site Concrete / Shotcrete
- BP#05 - Masonry
- BP#06 - Misc Steel / Structural Steel
- BP#07 - Structural Wood Framing
- BP#08 - Millwork / Finish Carpentry
- BP#09 - Waterproofing / Roofing
- BP#10 - Doors / Frames / Hardware
- BP#11 - Operable Partition
- BP#12 - Glass & Glazing
- BP#13 - Drywall & Plaster
- BP#14 - Ceramic Tile & Stone
- BP#15 - Acoustical Ceiling Tile
- BP#16 - Flooring
- BP#17 - Painting
- BP#18 - Misc Accessories
- BP#19 - Signage
- BP#20 - Residential Equipment
- BP#21 - Window Treatments
- BP#22 - Elevator
- BP#23 - Plumbing
- BP#24 - Fire Protection
- BP#25 - Mechanical & Controls
- BP#26 - Electrical & Fire Alarm
- BP#27 Site Utilities

Contractor is required to pay the higher wage determined by either the State Prevailing Wage or Davis Bacon. The Contractor agrees to comply with all provisions of California Labor Code Sections 1771, 1775, 1776, 1777.5, 1813, and 1815 and Davis Bacon Act.

This contract is subject to Federal labor standards, affirmative action requirements, Section 3 Requirements of the HUD Act of 1968, Minority and Women Owned Business Enterprise standards.

Sub Bids Requested From Qualified DBE, UDBE Subcontractors & Suppliers for

**Contra Costa County
Department of Public Works
Marsh Creek Detention Facility Bridge Replacement
Engineer's Estimate: \$1,100,000 • Job Duration: 85 working days
Location: Clayton, CA
County Project No.: 4660-6X4015
Bid Date: May 13, 2014 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: ESA & Wildlife Exclusion Fence; Fencing; Metal Beam Guard Railing; Landscape (Willow Cuttings); Surveying; Construction Area Signs; Traffic Control; SWPPP; Asbestos & Lead Compliance Plan; Biologist; Bridge Removal; Clearing & Grubbing; Erosion Control; Hydroseed; Pre-Stress Concrete; Rebar; Ready Mix; and Trucking.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Andy Vasconi
An Equal Opportunity Employer

Public Legal Notices



SAN FRANCISCO HOUSING AUTHORITY

REQUEST FOR PROPOSALS FOR TWO YEAR AGREEMENT TO LEASE, INSTALL, AND MONITOR VIDEO SURVEILLANCE SYSTEMS AT CAL 1-2, POTRERO TERRACE AND CAL 1-10, POTRERO ANNEX

Solicitation No: 14-620-RFP-0015

The San Francisco Housing Authority will receive proposals for Two Year Agreement to Lease, Install, and Monitor Video Surveillance Systems for CAL 1-2, Potrero Terrace and CAL 1-10, Potrero Annex.

On Tuesday May 6, 2014 at 10:00 AM, a site inspection will be held at the property manager's office at 1095 Connecticut Street in San Francisco.

Proposals will be received at 1815 Egbert Avenue, Contract/Procurement Division, San Francisco, CA 94124, until 3:00 P.M. on Tuesday May 20, 2014. To review the RFP Document, go to www.ebidboard.com. Contact Ms. Brenda Moore at (415) 715-3170, e-mail moorebr@sfha.org for information.

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

CAMPUS ROADS – PRIMARY AND SECONDARY ROAD REHABILITATION Project Number: 8951

Description of Work: Road rehabilitation for numerous primary and secondary roads in separate locations. Also includes pedestrian curb-cuts and potentially new storm water drainage features.

Bid Deadline: Sealed bids must be received on or before **Thursday, May 22, 2014 at 3:00 PM.**

Bids will be received only at:

Physical Planning and Construction,
UNIVERSITY OF CALIFORNIA, Santa Cruz
1156 High Street, Barn G, Contracts Trailer
Santa Cruz, CA 95064
831-459-2366 / 831-459-5540

Bidders must attend a mandatory Pre-Bid Conference and Job Walk on **Wednesday, May 7, 2014** beginning promptly at **2:00 PM.**

To be eligible for consideration for award, bidders must have the minimum experience set forth in the Supplementary Instructions to Bidders. Bidders must submit qualifications documents as "Attachment A" with their bid forms.

**PLEASE VISIT OUR WEBSITE AT:
<http://ppc.ucsc.edu> FOR THE TEXT OF THE
FULL ADVERTISEMENT AND INFORMATION
ON HOW TO OBTAIN BID DOCUMENTS.**

UNIVERSITY OF CALIFORNIA SAN FRANCISCO

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco, sealed bids for a lump sum contract are invited for the following Work:

MISSION BAY DCL, PHASE 2

Project No.: **M3622** / Contract No.: **SL0274**

DESCRIPTION OF WORK:

Scope of work includes build out and changes to existing Data Center at 654 Minnesota Street. Provide a complete cold aisle containment system with security partitions and doors, new server cabinets, key access control cabinet, and relocate lighting as shown on documents.

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience set forth in the Supplementary Instructions To Bidders. Bidders must submit qualification documents as via the online Supplier Registration and Sourcing (SRS) system with the Bid Form.

PROCEDURES:

Bidding Documents will be available beginning **April 29, 2014 at 12NN** by requesting via e-mail to RFx@ucsf.edu with the following information: Company name, address, phone and fax nos. Please reference Project No. M3622 in the subject line. You will be sent an email with a link to register with the UC Supplier Registration and Sourcing (SRS) system in order to obtain the bidding document.

Bidders must attend a mandatory pre-bid conference at **10AM, May 7, 2014.** For details, see <http://contracts.ucsf.edu/contractors/> (Use the same website above to view complete Advertisement for Bids - Project Bidding Information).

Sealed bids must be received on or before **3:00 PM, May 16, 2014** using the UC SRS system accessible through <https://suppliers.scquest.com/UCOP/>. Bids will be opened at **3:05 PM** at Minnesota St. Finance Service Center, University of California, San Francisco, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Phone: (415) 476-5343.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the non-discrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

LICENSE CLASSIFICATION:

General Building Contractor

LICENSE CODE: B

ESTIMATED CONSTRUCTION COST: \$400,000

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA

University of California, San Francisco
April, 2014

OFFICE OF COMMUNITY INVESTMENT AND INFRASTRUCTURE ("OCII")

INVITATION TO BID

The Office of Community Investment and Infrastructure ("OCII") will receive sealed bids from California "A" licensed contractors for the Shipyard Art Installation Project, contract HPS 01-14.

Work includes the installation of eight large scale public art pieces in different locations within the Hunters Point Shipyard. Some pieces require assembly prior to installation.

Estimated cost of the work is \$300K.

This contract contains Small Business Enterprise goals of 50% and equal employment opportunity goals of 25.6% minority participation and 6.9% female participation for each trade.

For bid documents, see <http://www.sfredevelopment.org/index.aspx?page=127>. or telephone Kevin Masuda at (415) 749-2508.

Bid Date: May 19, 2014 at 2:00 pm.

4/24/14

CNS-2612917#

SMALL BUSINESS EXCHANGE

SBE Advertisers are always among good company!

- San Francisco BART
- San Francisco DPW
- San Francisco Housing Authority
- San Francisco International Airport
- City of Berkeley
- CA Highway Patrol
- CA State Lottery
- CSU Fresno
- CSU Fullerton
- CSU Los Angeles
- CSU Monterey Bay
- CSU Office of the Chancellor
- City of Ontario
- CSU Stanislaus
- DPR Construction Inc.
- Golden Gate Bridge District
- Los Angeles Co DPSS
- Los Angeles Co MTA

- Metropolitan Water District of Southern California
- Oakland USD
- Palos Verdes Peninsula USD
- San Jose State University
- San Mateo Co Transit District
- Santa Clara Valley Water District
- Santa Clara VTA
- Southern California Regional Rail Authority
- Tri Delta Transit
- UC Santa Cruz
- UC Davis
- UC Davis Medical Center
- UC Irvine Design & Const Services
- UC San Francisco CPMF
- UC San Francisco Medical Center
- UCLA
- ...and many more!

"UCLA has been advertising with the Small Business Exchange since 1993 with excellent results." Donna Hansen, UCLA

"SBE is able to handle ads in a certain target area and in a diverse marketplace." Eileen Martinez, The Daily Journal

The Small Business Exchange has been providing advertising services for the San Francisco Department of Public Works for ten years . . . and has met our specific requirements . . .

The Department has been more than satisfied. Gordon Choy, San Francisco Department of Public Works former Division Manager, DPW Contract Administration